

lead, inspire, succeed



The key to peak performance is commitment. Top teams work on their own development as hard as they do on products and services. That's what we help yours to do — and keep doing — so that it becomes effortless...

Get the job done with less pain and better results...

- Be clear about what you want to achieve
- Have shorter, sharper meetings, and make things happen
- Change the habits that hinder progress
- Build more trust, engagement, resolve resilience, and energy
- Move from 'silo' to 'shared success'
- Have the conversations you've been avoiding

Focus on the Right Things

Why do teams not achieve as much as they could? You may have the brightest and best on your team, a clear set of goals and values (or so you think) and lots of energy....or maybe there are silos, a lack of transparency, hidden agendas and a collective lack of focus (lots of talking but no action)? Or you have a team with great intellect and intelligence but limited team emotional intelligence? You've done the 'off-sites' and the away-days but nothing has really 'stuck'. That's probably because you've been tinkering around the edges rather than getting to what's REALLY preventing you from being the best you can be.

We help teams to change all of that. No paintballs and rafts or reams of 'action plans' that nobody will actually deliver back at work. If there are hard choices to be made and honest feedback to be given (and received) we'll make sure you know how to do both. We go where other team facilitators and coaches fear to tread – all in the service of helping you to become a winning team; a team that supports others to win, too.

You'll work with us for an agreed period (this work is not an 'away-day') to achieve deep and lasting team performance improvement.

Think, act and behave differently

You'll see your team grow in confidence, stature, resolve and problem-solving ability. There will be no more 'elephants in the room' and communication will improve considerably. Unproductive conflict will be a thing of the past. There'll be a growing collective awareness of what is missing, where you are time-wasting and where you need to focus energy and resource. And there will be better collaboration internally and outside. In order to guarantee a return on your investment, we only work with teams that are prepared to commit to the journey! Because this is not a 'one-off.'

Each step is vital

We've honed our six-stage Team Coaching Process over the 15 years we've been working with leadership teams. Every step is vital for your success.

6-Step Team Coaching Process



Is the team ready to commit? Timescale, ROI, Success Factors



1-1s with team members and key stakeholders/ Team El Survey



Feedback key themes to leader and then team – Agree key priorities



First Team Breakthrough Event and review



Other interventions as agreed



Evaluation and next steps

If your team is good but you know it could be even better – you know WHAT to change but you're not sure how to go about it or where to start.... Please do talk to us. We'll partner with you and shape a programme that works with your timescales and goals and enables you to build a Winning Team one step at a time. We don't work with everyone so if we feel your team needs another intervention or approach we'll tell you!

"One year on and I can confidently say we have resolved our deeprooted problems; we're collectively more positive, more relaxed, more honest and more productive."

Andy Brown, CEO Citizens Advice Manchester

"You are the maestro of breakthrough conversations, and creating a positive environment for sharing, understanding and conquering. Huge thanks."

Tamara Gillan, Founder and Chief Cherry London

To find out more please contact **pat@lynnscottcoaching.co.uk** to set up an initial confidential conversation.

Leadership Coaching
Team Coaching
Coach Supervision
Coach & Mentor Training
Facilitation

We work with you and your teams to grow performance way above the sum of your parts. Most of all, we help you uncover and realise your own potential to *lead*, *inspire* and *succeed*.

T 01729 548024 E pat@lynnscottcoaching.co.uk

www.lynnscottcoaching.co.uk