

lead, inspire, succeed



Bring out the best — in yourself and your team

Powerful leadership is inside every manager. The way to bring it out and see it flourish is through our Leadership 1-to-1 Coaching. It's how top people get the best from themselves and their teams.

You can be a better leader in 90 days, and ...

- **Have a real influence and impact**
- **Transform your own confidence and belief**
- **Make better decisions faster**
- **Build a truly productive team**
- **Get people on-side to manage change better**

'Lynn Scott helped us identify what is important for the company and for us, personally. As a result, we have grown our blue chip client list by 20%.'

S Burdekin and T Gillan
Directors, Cherry London

This is coaching for the brightest and best

Leadership 1-1 Coaching is to build strengths. It's for people who've already shown they can achieve. These are people like you, who clearly have powerful skills. You might be a terrific salesperson, accountant, engineer, lawyer, marketeer. You're just not quite so confident about leadership. But, naturally, you want to lead as well as you perform your core skill. That's where we come in.

Being coached is a sign of strength. It's for people who need to lead better, want to lead better — and know they can lead better, with the right professional guidance.

Real world experience

You'll have a coach who works with you to explore your leadership potential and help you express it to the full. Remember, every Lynn Scott coach has held senior leadership positions. We've had plenty of real world exposure, as well as at least 10 years' leadership coaching experience. You'll have someone who really understands you, your position, your concerns, your pressures. And you'll get totally honest feedback.

You'll start to believe

We might start with a 360° review from your peers, line managers and your team. It shows what we need to work on. And, most of all, your coach will see how you perceive yourself. This is critical. Every fine leader has clear personal awareness and strong self-belief. You must develop that, too. This is one of the greatest values of the coaching. You can expose any vulnerability in confidence — and overcome it.

Three key reasons why this Executive 1-1 Coaching works...

1. You'll have face-to-face coaching that's specific to you
2. You'll build your strengths, and overcome weaknesses
3. You'll understand your team, win their respect and inspire them to win

Best of all, It's a fast track to success and you'll enjoy seeing results...

'Leadership and learning are indispensable to each other.'

John F Kennedy

'1-1 coaching has helped me develop in the role of CEO. It's led to positive changes in the culture of the organisation and in the confidence of my Executive Team.'

Mark Ford Chief Executive,
High Peak Community Housing

Leadership Coaching
Team Coaching
Coach Supervision
Coach & Mentor Training
Facilitation

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You know what you have to do

Change, development and success come from within you. We just make it easier for you to bring them out and make them happen. **The skill of the coach is to help you see how to do what you know instinctively that you should do** – but maybe lack the confidence or knowledge to attempt on your own. And it works in stages.

We'll have an initial briefing, then we'll begin regular coaching sessions of two hours or so (sometimes more). We start by discussing where you want your leadership ability to be after a certain period. It might be three months, six months or longer. The point is to have a timeframe with realistic objectives – and to see what steps you need to take to achieve them.

So, between each session you'll aim for intermediate goals that are manageable. We won't encourage you to change your world in a week. But we certainly will encourage you to do those uncomfortable things that you've been putting off. If you've been making excuses to yourself, we'll agree on ways to overcome that.

So, step-by-step, you'll see yourself getting your team engaged, motivated, successful – in short, well led. And if your own workload has been overwhelming you, that will stop, too. Most importantly for your career, you'll start to be recognised as a leader who can have real impact on the business. And it can all happen surprisingly fast ...

Choose the timeframe that suits you...

You can choose from three main programmes for our Executive 1-1 Coaching –

1. Fast Track leadership

Be a better leader in only 90 days

This is an intensive programme for leaders who are under time pressure to raise team performance. Ideal if you need to hit the ground running.

2. Next level leadership

Expand your performance over 6-12 months

This programme is for leaders who are able to develop their leadership potential over a longer period. Ideal for CEOs, for leaders looking to achieve a board position or other promotion and leaders who want to develop a stronger and more effective leadership presence and demonstrate measurable performance improvement.

3. My coaching

A schedule specifically for your individual timeframe

The content of our Leadership 1-1 Coaching is always tailored to your experience, personality, attributes and needs and we can also tailor the schedule to meet specific time requirements. Just tell us what yours are. Ideal for leaders who are developing a coaching culture, preparing for promotion, dealing with a challenging workplace situation, chairing more effective meetings, and so on.

*Every programme is centred on face-to-face sessions, in COMPLETE CONFIDENCE, at your place of work or another location that you prefer, **plus phone and email support**. Where we jointly feel it will be helpful, you will also receive a 360° feedback report.*

Talk to us about Executive 1-1 Coaching today...

We work with you and your teams to grow performance way above the sum of your parts. Most of all, we help you uncover and realise your own potential to lead, inspire and succeed.

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